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This meeting is in the Tennessee Ballroom

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ASHRAE Journal Newsletter can be found here:
https://contentsharing.net/actions/email_web_version.cf m?recipient_id=2656020047&message_id=14085666&user _id=ASHRAE&group_id=3963397&jobid=36890775
Presidents Corner

Our year is nearly over and seems like it has flown by. After this Tuesday, we will end with our final luncheon on Tuesday, May 9th from 11:30 a.m. to 1 p.m. If you cannot make this Tuesday’s meeting, I encourage you to attend our final meeting in May.

Casper Briggs is next in line to serve as Chapter President. He will be attending training in May and is ready to begin a new year starting on July 1st. Please give him your support as he transitions in. I have no doubt he will have a terrific year and serve the Chapter well.

I also want to thank Greg Brown for his dedication as Treasurer during the past 7 years. Greg filled this role back in 2010 and has been a great help to our Chapter. Greg is taking on many more work responsibilities to contribute to the success of his organization. To that end, he will be transitioning out of his role as Treasurer. We are currently recruiting to find a replacement for Greg. Two recommendations have been put forth, but we will entertain any additional recommendations the Chapter has. If you would like to add someone’s name for consideration or recommend yourself, please contact myself (jgriffith@innovativees-llc.com) or Greg Brown (greg@mwgsales.com) at your earliest convenience.

As a final note, I recently toured one of the largest HVAC technology and manufacturing facilities in the United States. It is approximately 4.2 million square feet and is the second largest facility next to Boeing’s Everett, WA facility (4.3 million square feet). My early career was in the composites industry working in the aerospace and aviation industry. Manufacturing was at the core of everything I did. In those days, the aircraft or launch system were sold by the weight of the paperwork. In other words, quality control was of the utmost importance and everything down to a nut or washer was carefully documented. This philosophy continues even today, albeit it has improved with the advent of electronic documentation.

Though our industry doesn’t work to the (4) four place decimal tolerances I was accustomed to, it doesn’t diminish the importance of quality control and pride in the components that we specify as Engineers and Contractors. What impressed me most about the facility I visited was the quality and precision of their production lines. They capitalize on the time-honored tradition of lean manufacturing, a philosophy generally derived from the Japanese manufacturing industry. As waste “muda” (non-value-added work) is eliminated, product quality improves with production time and cost reduced. In fact, this philosophy, when implemented, generally results in perfect first-time quality.

Do you consider the manner in which the products you specify are manufactured? If you don’t, I would highly encourage you to visit one or more of the facilities for the products you specify or use the most. Why? Well, next to meeting the performance we need from a product, I believe a product’s build quality is a reflection of a company’s commitment towards the pride and precision implemented in their product lines. It’s one thing to manufacture a product for the sake of meeting performance. The impetus for sustained performance, however, is the pride and precision adapted by all workers from production personnel on up through the corporate executive level. Think about this the next time you specify or install a product. What can your Owner afford? Though this is often the Owner’s first concern, make sure they understand what they’re getting for their money. Try and find a healthy balance between lower first cost while also giving them a quality product they can count on for years to come!

Sincerely,
Jack Griffith
President
ASHRAE Memphis Chapter
Life Safety Damper Design and Application

Presented by: Mr. Marc Sorge – General Manager – Dampers Greenheck

Marc Sorge is the general manager for the Dampers business unit at Greenheck. Marc is a member of ASHRAE, AHRI, NFPA, and AMCA.

Marc has over 19 years of experience in sales, marketing, manufacturing, and application at Greenheck. He began his career working with Energy Recovery, Make Up Air and Industrial Space Heating Industries focusing on energy efficient products and systems. Currently Marc’s is responsible for engineering, marketing, sales, and manufacturing for Greenheck’s North American damper division.
2016-2017 ASHRAE Memphis Meetings:

April 11th Meeting
  Marc Sorge presenting in the Tennessee Ballroom

May 9th Meeting
  TBD in the Tennessee Ballroom
Happy Hour Two for One Event Special!

Mark your calendars!
ASHRAE Memphis will be having a refrigeration/brewery tour & YEA combination event!
May 12th at 1pm
RSVP is required by April 25th
RSVP at evan.wester@trane.com
ID is required! No exceptions!

April is Research & Promotion Month!
Join our chapter officers and help fund society projects and pave the way to a better tomorrow. Link to donate can be found here:
https://xp20.ashrae.org/secure/researchpromotion/rp.html

We will be calling on everyone to pitch in and we will be passing the hat at all meetings. If you happen to be up for renewal consider contributing in addition to your renewal.

Congratulations to Graduating Student Members!
Katherine Dickson & Jacob Rooks are graduating in May 2017!
Both will be graduating from the University of Memphis Herf College of Engineering on May 6th at 2:30 at the FedEx Forum with Bachelor’s in Mechanical Engineering.

Are you eligible for Member Status?
Check to see if you qualify for member grade status. The dues are the same but the member perks that you get for upgrading may be something you need. Qualifications and benefits can be found here:
https://www.ashrae.org/membership-conferences/join-now/membership-grades/member-benefits-description
Save the Date for Free ASHRAE Webcast 2017

This webcast will feature industry experts who will define the importance of, and why we should strive for, better building operations through improved controls and analytics. Viewers will be able to describe key elements of controls and analytics for building operations, and identify steps required to deploy analytics in building projects, including commissioning. This program will quantify how applying best practice controls improves building performance, and will recognize the value of analytics in building operations to achieve a reduced cost and increased performance.

Earn 3 PDH credits!!

Visit www.ashrae.org/Webcast for additional information about the program, sponsorships, continuing education credits, speakers, and registration.

Fluid Systems has limited seats available for any members who would like to join: RSVP at mattrm@fluid-syst.net

Any others interested in hosting a second location let me know at the email above.
2017 ASHRAE Annual Conference Technical Program Now Available

Start planning your itinerary for the 2017 ASHRAE Annual Conference in Long Beach, Calif. Technical Program Tracks focus on resources to design, build, control, commission, and operate highly efficient facilities. Eight Conference Tracks Include:

- Building Life Safety Systems NEW
- Commissioning: Optimizing New and Existing Buildings and their Operation
- Controls NEW
- Fundamentals and Applications
- HVAC&R Systems and Equipment
- Net Zero Energy Buildings: The International Race to 2030 NEW
- Refrigeration
- Residential Buildings: Standards Guidelines and Codes NEW

More Information Here:  
https://www.ashrae.org/membership--conferences/conferences/2017-ashrae-annual-conference#program